

MD ANALYSIS

CA 5 February Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2017 to February 2018 (8 months) Results

CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	168	260	250	244	181
Charter Members	5702	8931	8620	8508	6698
New Members	19782	23336	23110	24442	30409
Drops	18385	19038	22662	21084	29369
Net Growth	8969	14884	11034	13757	10033

February (Only Results)

CA 5	Feb-15	Feb-16	Feb-17	Feb-18
New Clubs	17	35	43	15
Charter Members	710	1204	1289	444
New Members	1663	1855	1916	2844
Drops	753	704	1222	1059
Net Growth	1754	2488	2129	2465

Statement for 3rd Quarter Results(previous 3 years)

CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
New Clubs	92	104	163
Charter Members	3132	3560	5225
New Members	6813	6952	7266
Drops	3199	4506	4430
Net Growth	7262	6471	8661

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
300	Rep Of China	New Clubs	41	46	17	26	26
		Charter Members	1531	1440	725	936	1037
		New Members	6132	6310	6557	6052	7810
		Drops	3938	5012	5309	4950	4736
		Net Growth	4198	3281	2627	2659	4717
Total	Pei-Jen Chen	New Clubs	41	46	17	26	26
		Charter Members	1531	1440	725	936	1037
		New Members	6132	6310	6557	6052	7810
		Drops	3938	5012	5309	4950	4736
		Net Growth	4198	3281	2627	2659	4717

February (Only) Results

MD	GMT Area	CA 5	Feb-15	Feb-16	Feb-17	Feb-18
300	Rep Of China	New Clubs	0	5	0	2
		Charter Members	5	158	3	63
		New Members	295	467	304	620
		Drops	43	25	67	30
		Net Growth	310	684	275	672
Total	Pei-Jen Chen	New Clubs	0	5	0	2
		Charter Members	5	158	3	63
		New Members	295	467	304	620
		Drops	43	25	67	30
		Net Growth	310	684	275	672

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
300	Rep Of China	New Clubs	6	8	5
		Charter Members	214	256	189
		New Members	1299	1753	1353
		Drops	358	437	434
		Net Growth	1318	1740	1330
Total	Pei-Jen Chen	New Clubs	6	8	5
		Charter Members	214	256	189
		New Members	1299	1753	1353
		Drops	358	437	434
		Net Growth	1318	1740	1330

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
354	Republic Of Korea	New Clubs	9	18	14	24	11
		Charter Members	296	617	522	737	398
		New Members	2405	3032	2769	3558	2562
		Drops	3035	2485	3029	2469	3024
		Net Growth	-81	1401	499	1972	128
355	Republic Of Korea	New Clubs	8	9	10	3	12
		Charter Members	276	324	343	127	446
		New Members	2365	3152	3059	2679	2725
		Drops	2259	2071	2474	2262	2130
		Net Growth	480	1523	1058	662	1180
356	Republic Of Korea	New Clubs	8	4	22	8	5
		Charter Members	269	136	802	380	186
		New Members	2357	2448	2715	2399	2709
		Drops	2208	2155	2371	2239	1807
		Net Growth	648	529	1395	700	1217
Total	Chul-Jae Lee	New Clubs	25	31	46	35	28
		Charter Members	841	1077	1667	1244	1030
		New Members	7127	8632	8543	8636	7996
		Drops	7502	6711	7874	6970	6961
		Net Growth	1047	3453	2952	3334	2525

February (Only) Results

MD	GMT Area	CA 5	Feb-15	Feb-16	Feb-17	Feb-18
354	Republic Of Korea	New Clubs	3	1	2	2
		Charter Members	89	36	56	52
		New Members	324	392	385	453
		Drops	144	188	151	113
		Net Growth	281	249	306	471
355	Republic Of Korea	New Clubs	2	4	0	2
		Charter Members	57	103	0	53
		New Members	327	239	313	183
		Drops	136	133	146	138
		Net Growth	251	218	180	102
356	Republic Of Korea	New Clubs	0	3	0	0
		Charter Members	0	162	11	1
		New Members	130	268	158	328
		Drops	98	111	117	119
		Net Growth	42	334	59	223
Total	Chul-Jae Lee	New Clubs	5	8	2	4
		Charter Members	146	301	67	106
		New Members	781	899	856	964
		Drops	378	432	414	370
		Net Growth	574	801	545	796

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
354	Republic Of Korea	New Clubs	9	8	10
		Charter Members	258	289	294
		New Members	1115	998	1396
		Drops	555	627	515
		Net Growth	882	718	1232
355	Republic Of Korea	New Clubs	4	8	2
		Charter Members	121	224	90
		New Members	1500	1135	1029
		Drops	461	534	478
		Net Growth	1179	851	692
356	Republic Of Korea	New Clubs	1	10	2
		Charter Members	37	380	75
		New Members	705	800	621
		Drops	461	489	433
		Net Growth	303	748	291
Total	Chul-Jae Lee	New Clubs	14	26	14
		Charter Members	416	893	459
		New Members	3320	2933	3046
		Drops	1477	1650	1426
		Net Growth	2364	2317	2215

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018
335	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 922 580 379
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 682 631 121
334	Japan	New Clubs Charter Members New Members Drops Net Growth	1 21 889 872 81
331	Japan	New Clubs Charter Members New Members Drops Net Growth	1 22 332 276 86
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 549 460 111
333	Japan	New Clubs Charter Members New Members Drops Net Growth	2 49 855 644 317
336	Japan	New Clubs Charter Members New Members Drops Net Growth	1 44 808 770 100
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 901 785 151
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	5 136 5938 5018 1346

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	3	13	2	29	8
		Drops	8	8	37	12	34
		Net Growth	-4	5	-35	17	-25
303	Hong Kong China Macao	New Clubs	0	4	3	4	0
		Charter Members	3	93	98	106	0
		New Members	200	243	189	178	0
		Drops	121	193	193	164	0
		Net Growth	97	163	112	132	0
	China	New Clubs	79	127	149	153	71
		Charter Members	2602	4863	5116	5486	3020
		New Members	4178	5104	5313	6512	5628
		Drops	3924	3289	6255	6344	9235
		Net Growth	3231	7055	4612	6224	51
Total	Ziyu Lin	New Clubs	79	131	152	157	71
		Charter Members	2605	4956	5214	5592	3020
		New Members	4381	5360	5504	6719	5636
		Drops	4053	3490	6485	6520	9269
		Net Growth	3324	7223	4689	6373	26

February (Only) Results

MD	GMT Area	CA 5	Feb-15	Feb-16	Feb-17	Feb-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	2
		Drops	5	0	0	0
		Net Growth	4	0	0	3
303	Hong Kong China Macao	New Clubs	1	0	1	0
		Charter Members	23	0	23	0
		New Members	7	25	25	0
		Drops	10	6	13	0
		Net Growth	23	19	36	0
	China	New Clubs	6	16	34	2
		Charter Members	335	557	1039	104
		New Members	295	294	480	257
		Drops	51	134	641	40
		Net Growth	585	720	900	338
Total	Ziyu Lin	New Clubs	7	16	35	2
		Charter Members	358	557	1062	104
		New Members	311	319	505	259
		Drops	66	140	654	40
		Net Growth	612	739	936	341

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	6	17
		Drops	5	1	0
		Net Growth	5	5	17
303	Hong Kong China Macao	New Clubs	2	1	1
		Charter Members	47	25	23
		New Members	33	53	52
		Drops	27	23	30
		Net Growth	58	58	48
	China	New Clubs	44	54	127
		Charter Members	1699	1922	4112
		New Members	1354	1449	1798
		Drops	585	1994	2081
		Net Growth	2548	1456	3911
Total	Ziyu Lin	New Clubs	46	55	128
		Charter Members	1746	1947	4135
		New Members	1397	1508	1867
		Drops	617	2018	2111
		Net Growth	2611	1519	3976

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	0	145
		New Members	0	0	0	0	53
		Drops	0	0	0	0	127
		Net Growth	0	0	0	0	83
301	Philippines	New Clubs	17	29	17	9	15
		Charter Members	552	810	509	270	492
		New Members	894	1134	921	1213	1176
		Drops	1519	2672	1546	1391	1387
		Net Growth	188	-602	-11	196	420
308	Brunei Malaysia Singapore	New Clubs	1	19	10	12	13
		Charter Members	46	531	300	317	334
		New Members	656	1177	1007	1121	1052
		Drops	512	507	793	606	831
		Net Growth	247	1296	588	917	646
204	Cnmi Guam Marshall Islands	New Clubs	0	0	1	0	1
		Charter Members	0	1	34	0	20
		New Members	55	61	63	52	61
		Drops	175	73	65	70	176
		Net Growth	-98	-4	36	-17	-88
Total		New Clubs	18	48	28	21	34
Ek Phang Bobby Eng		Charter Members	598	1342	843	587	991
		New Members	1605	2372	1991	2386	2342
		Drops	2206	3252	2404	2067	2521
		Net Growth	337	690	613	1096	1061

February (Only) Results

MD	GMT Area	CA 5	Feb-15	Feb-16	Feb-17	Feb-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	1
		Drops	0	0	0	2
		Net Growth	0	0	0	-1
301	Philippines	New Clubs	0	2	3	4
		Charter Members	58	71	87	97
		New Members	86	73	119	97
		Drops	206	64	48	62
		Net Growth	-43	92	199	152
308	Brunei Malaysia Singapore	New Clubs	5	3	3	1
		Charter Members	143	86	66	28
		New Members	143	84	72	76
		Drops	32	23	34	32
		Net Growth	281	147	111	107
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	12	2	9	10
		Drops	7	7	0	13
		Net Growth	5	-5	9	23
Total		New Clubs	5	5	6	6
Ek Phang Bobby Eng		Charter Members	201	157	153	145
		New Members	241	159	200	184
		Drops	245	94	82	109
		Net Growth	243	234	319	281

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
301	Philippines	New Clubs	8	7	7
		Charter Members	261	258	198
		New Members	366	285	476
		Drops	476	226	303
		Net Growth	257	343	466
308	Brunei Malaysia Singapore	New Clubs	17	6	9
		Charter Members	464	152	231
		New Members	311	294	287
		Drops	168	96	125
		Net Growth	654	360	423
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	20	28	33
		Drops	23	9	2
		Net Growth	-3	41	31
Total	Ek Phang Bobby Eng	New Clubs	25	14	16
		Charter Members	725	431	429
		New Members	697	607	796
		Drops	667	331	430
		Net Growth	908	744	920

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	1	1	0	1
		Charter Members	0	24	29	0	20
		New Members	0	19	20	9	9
		Drops	20	28	15	12	24
		Net Growth	-20	15	38	-3	5
310	Thailand	New Clubs	5	3	6	5	13
		Charter Members	127	92	142	149	372
		New Members	537	643	495	640	479
		Drops	666	545	575	565	598
		Net Growth	83	222	115	298	294
303	Hong Kong China Macao	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	0	92
		New Members	0	0	0	0	199
		Drops	0	0	0	0	242
		Net Growth	0	0	0	0	59
Total	Teresa Mann	New Clubs	5	4	7	5	17
		Charter Members	127	116	171	149	484
		New Members	537	662	515	649	687
		Drops	686	573	590	577	864
		Net Growth	63	237	153	295	358

February (Only) Results

MD	GMT Area	CA 5	Feb-15	Feb-16	Feb-17	Feb-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	1	1	0
		Drops	0	1	0	0
		Net Growth	0	0	1	0
310	Thailand	New Clubs	0	1	0	0
		Charter Members	0	31	4	5
		New Members	35	10	50	54
		Drops	21	12	5	12
		Net Growth	15	30	53	51
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	6
		Drops	0	0	0	5
		Net Growth	0	0	0	1
Total	Teresa Mann	New Clubs	0	1	0	0
		Charter Members	0	31	4	5
		New Members	35	11	51	60
		Drops	21	13	5	17
		Net Growth	15	30	54	52

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	1	1
		Drops	0	1	0
		Net Growth	12	0	1
310	Thailand	New Clubs	1	1	0
		Charter Members	31	33	13
		New Members	88	150	203
		Drops	80	69	29
		Net Growth	49	151	219
Total	Teresa Mann	New Clubs	1	1	0
		Charter Members	31	33	13
		New Members	100	151	204
		Drops	80	70	29
		Net Growth	61	151	220

